



adoption-share

Onward

annual report 2020

Sharrett family celebrates after finalizing their adoption thanks to Adoption-Share's Family-Match Program.

A WORD FROM OUR FOUNDER AND CEO *Thea Ramirez*

For most, this year has been unprecedented. In a recent conversation with a board member I was reminded that this year brought not just global pandemic, but devastating fires in the west, killer hornets in the east, epic hurricanes in the Gulf, a massive recession, and a global awakening of injustice - the rallying cry reverberating in every community throughout the world. Perhaps the convergence of these waves, one after the other after the other- bore the responsibility of our arrest - my arrest- the meaty reckoning of the momentary nature of our existence and the urgency with which our passions and ideals must be matched with action.

Disruption is notably what 2020 brought and in spades. The busyness and routine of prior years were completely dismantled forcing each of us to carefully examine every aspect of our work and what we considered important. I challenged my team to lean into the disruption, to learn from it and to allow it to make us better.

Emerging from the 12 month intensive are three themes that have etched our mission and approach. I humbly submit them to you now as gems pulled from the fires that forged them.

- 1. Solutions are needed now more than ever.** In her opening remarks establishing her membership to the infamous Giving Pledge, Mackenzie Scott quotes Annie Dillard's *The Writing Life*: "Do not hoard what seems good for a later place...the impulse to save something good for a better place later is the signal to spend it now..." This year our team made the decision to deploy a new solution in the midst of all the uncertainty of a global pandemic as we recognized solutions are needed now more than ever. Adoption-Share launched a completely new application dubbed Family-Match 2.0 – which provides the child welfare community with a cohesive tool that marries recruitment with child and family matching. (see page 15 for the full story)
- 2. Big things can come in small moments.** We discovered the impact of what 3 minutes could achieve- bringing clarity to over 23 years of an unclear federal statute that had become a barrier to helping children achieve permanency through adoption. (see page 5 for the full story)
- 3. There is no substitute for family.** With the COVID quarantines came the stark reminder of what happens to youth when policies favor convenience over a child's stability. We heard from many young adults who became homeless after colleges closed its dormitories. Many of these youth had been encouraged to change their goal from adoption to "aging out of care" for the promise of a monthly stipend and free housing. As in most things in life, we found that its the people in our lives- not the material things, that can help steer us through the storms of life. There is no substitute for family. (see page 10 to learn more about our COVID response).

As we welcome a new year, replete with new lessons to learn and mysteries to unravel, may we not lose the gems that have been forged through the fires of 2020. May we hold onto Hope and grow more and more attuned to the passions and ideals for which we have been created.

Onward and Upward,

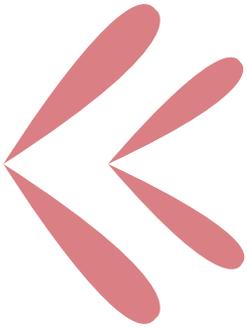
Thea



Thea Ramirez
Founder and CEO

www.adoption-share.com

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Adoption-Share is a 501 (c) 3 tax exempt organization that exists to leverage technology to bring efficiency, innovation, and reform to the private and public adoption process and to raise awareness about adoption in the United States.

We are relentless dreamers, humble doers, and daring innovators, passionately dedicated to developing solutions to remove the barriers that keep families from adopting and children from stable homes and bright futures. We believe that when the right tools are employed, comprehensive and systemic reform is achievable in the child welfare arena.

Highlight Reel

From Data to Advocacy

Adoption-Share Invited to Present to First Lady Trump, Secretary Azar, and Assistant Secretary Lynn Johnson

Commitment to Transformation

Adoption-Share was invited to present our Family-Match Program to First Lady Trump in July of 2020 in a virtual call that took place in the Situation Room at the White House. During the call, Founder and CEO Thea Ramirez asked the First Lady for her help in clarifying a misinterpreted federal law that had stymied states from accessing a tool like Family-Match to help children in foster care get adopted.

Read more on page 5



Thea Ramirez, Founder and CEO of Adoption-Share addresses First Lady Trump at the White House.

Adoption-Share Receives 5th IRB Approval

Commitment to Putting Families and Children First

In a continued effort to maintain integrity, transparency, and accountability as we deploy the Family-Match Application in states across the country, Adoption-Share applied for and received IRB approval for the fifth year in a row! The IRB ensures our pilots are conducted ethically and with the safety and security of the pilot participants in mind.



Adoption-Share Participates in AEI Child Welfare Working Group

Commitment to Leadership

Since Dr. Gian Gonzaga and Thea Ramirez presented to scholars and leaders at the American Enterprise Institute in 2019, AEI convened a working group of child welfare leaders from across the country to tackle topics to include but not limited to COVID's impact on child welfare, the role the faith based community can play in improving child welfare, and racial disparity in the foster care system.



Thea Ramirez, presents at AEI from 2019.



Adoption-Share Completes Build Out of Faster Families!

Commitment to Good Design

Adoption-Share partnered with Alithya in the fall of 2019 to begin building out a front end application to Family-Match designed to more efficiently and appropriately optimize families who are just getting started on their adoption or foster journey. [See page 15](#) for more information on Faster Families and our successful soft launch in the summer of 2020. We are so grateful for their support!



Georgia Peach Sweetens to Innovation in Child Welfare

Commitment to Inspiring Change

Adoption-Share was recognized as an example of a Georgia based non profit bringing innovation to the field of child welfare. Our Founder and CEO was profiled on Georgia Power's microsite devoted to capturing the success stories of Georgia based entrepreneurs.

[Click here to read article!](#)



Thea Ramirez Presents at First Annual Global Children's Summit

Commitment to Sharing our Work

Founder and CEO Thea Ramirez presents Family-Match at the first annual Global Children's Summit convening leaders from over 30 countries. Established by Dr. Krish Kandiah and hosted by Regents Park College of Oxford University, this summit highlighted the voice of young adults who have been impacted by the system of care in their own countries along with solutions that can help bring transformation to child welfare on a global scale.

Moment in History <<

Adoption-Share speaks to White House- achieves national policy clarification.



A component of Adoption-Share's mission, to bring transformation to the adoption process- takes us at times from product creation and implementation to advocacy- and in June of 2020, our organization had an opportunity to do just that. Thanks to a virtual meeting with First Lady Trump in the Situation Room of the White House, in just three minutes, Adoption-Share was able to bring clarity to a federal law- the misinterpretation of which had acted as a barrier to helping children with a goal of adoption find the safety and security of a forever family.

Read on for the historical challenge and resulting policy clarification that resulted from our time with First Lady Trump. We are still in awe of the power of 3 minutes to resolve a barrier that had been in place for over 23 years.

The Historical Challenge:

For over two decades, state's have maintained an inaccurate interpretation of Section 475 (1) of the Social Security Act (42 USC 675 (1)).

"....At a minimum, such documentation shall include child specific recruitment efforts such as the use of State, regional, and national adoption exchanges including electronic exchange systems."

This amendment was a result of President Clinton's historic Adoption Safe Families Act of 1997 (Sec 107).

The inclusion of state, regional, and national adoption exchanges in federal statute led states to believe it must utilize state, regional, and national adoption exchanges. Adoption exchanges are websites that host information on adoption as well as information on children waiting to be adopted. Information on available children typically include but is not limited to photos and biographical information, along with contact information for a family to connect with a child's worker.

Moment in History <<

Opportunity for Improvement

1. By clarifying federal statute, states can have more opportunity to leverage a broader set of tools and resources to help children with a goal of adoption get adopted. Adoption-Share's Family-Match Program offers states a new way to solve an old problem-directing a worker's attention to actionable family candidates they can reach out to today versus waiting to be approached by a family tomorrow.
2. By clarifying federal statute, states can better access solutions to child adoption matching that improves the safety and security of the child's sensitive information. Adoption-Share's Family-Match Program does not present pictures or information on waiting children to waiting families but instead presents information of waiting families to workers who are trying to match a child to an adoptive home.
3. By clarifying federal statute, states can achieve greater outcomes by leveraging solutions that can move the needle in getting the number of children with a goal of adoption, adopted.

Policy clarification distributed nationally on 7/28/20 as a result of Adoption-Share's advocacy:

Q: Do the title IV-E/IV-B case plan provisions at section 475(1)(E) of the Social Security Act (the Act) require a state or tribe to use adoption exchanges as part of its child specific recruiting for adoption or other permanent homes?

A: No. Section 475(1)(E) of the Act requires a title IV-E/IV-B agency to document the child specific recruitment efforts it makes on behalf of a child whose permanency plan is adoption or placement in another permanent home. The Act provides adoption exchanges as an example of the type of child specific recruitment activities that the agency must document. This does not mean that using adoption exchanges is required; only that doing so is consistent with the type of child specific recruitment efforts that could be useful for a title IV-E/IV-B agency that is considering permanency options for a child who needs one.

Meet New Board Member <<



Carlos Garcia

Carlos Garcia currently serves as Controller for Wheaton College in Wheaton, Illinois. His advancement to this position follows an extensive career in finance/accounting in a number of leadership roles in the private and public sector. He has more than 20 years of experience in accounting, financial analysis, and corporate compliance. He earned his Masters of Business Administration and a Masters of Divinity from Eastern University. Carlos currently lives in West Chicago, Illinois with his wife Maria and two children Daniel and Abigail. Carlos' first term will begin in January 2021.

News & Mentions



The Ellen Show

One of our families who adopted in 2019, came back on Adoption-Share's Family-Match Program to adopt a second time in 2020! The Cori Family had been selected by our strategic partner in Florida, Selfless Love Foundation to be the recipient of a Christmas blessing in 2019.

Selfless Love Foundation produced an incredible video of their Christmas cheer and that video of our family ended up on Ellen's social media feed in July of 2020!

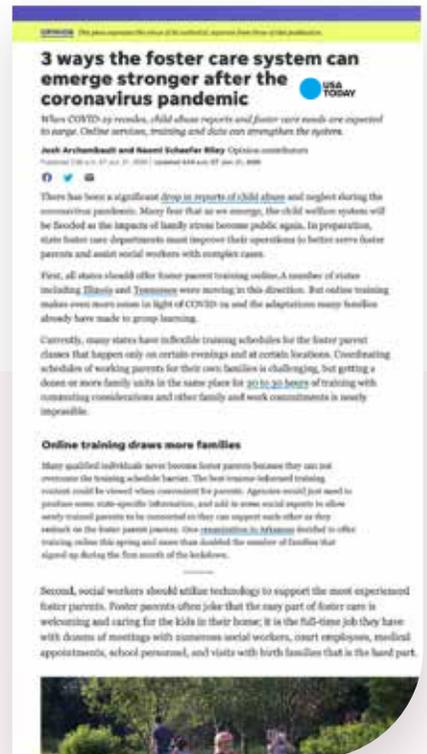
Over 3.5 million views later- the Cori's story continues to inspire and encourage all who watch!



theellenshow I love this family.

22w

Extra, Extra! Read all About Us!



Word from our Director of Private Infant Adoption Network

Our network for private infant adoption helps prospective adoptive parents get matched faster

by networking with licensed adoption agencies and adoption attorneys from all over the United States.

In spite of a global pandemic that disrupted every aspect of life as we know, I was continually in amazement at the sheer resilience of hope in the hearts of prospective adoptive parents who long to embrace their son or daughter through private infant adoption. Despite copious amounts of uncertainty, the persistent hope and resilience of men and women who long to expand their family was inspiring.

As a mom to 8 children, 5 through adoption, I have a unique perspective in my role as Director of Adoption-Share's private infant adoption network, that has proven to be an invaluable resource to offer and share with hopeful adoptive parents. I have been on both sides of the fence. I have experienced the tiresome wait and exuberant joy. I have experienced the Proverb on a personal level- that hope deferred makes the heart sick but a longing fulfilled is a tree of life.

So many of our families arrive at the adoption process feeling overwhelmed, isolated, and still processing grief

and loss. Adoption-Share offers an online platform to help hopeful adoptive parents make connections faster and in keeping with our values, I made it my personal mission to personally connect with every family and adoption professional on our platform. I witnessed fears replaced with hope, uncertainty replaced with vision, loss replaced with warm snuggles of a baby. As our platform continues to grow and we continue to celebrate the beautiful families forged through adoption, I look forward to being a catalyst for more longings fulfilled!



Kristina Mongillo,

Private Infant Adoption
Network Director | Adoption-Share



Our platform has helped shorten the wait time for hopeful adoptive parents, given licensed adoption agencies and attorneys more families to consider, and empowered families to have more control, transparency, and decision making ability.

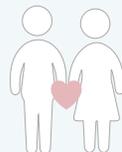
Our Accomplishments in 2020

Our network of adoption professionals help women making an adoption plan, consider families on our platform as prospective adoptive parents.



253

Grew our network of licensed child placement agencies and adoption attorneys from across the United States



70

Prospective adoptive families served on myadoption-share.com in 2020.



197

Adoption situations posted in 2020.

Family Corner <<

One of the things I love most about working for Adoption-Share is its continued commitment to families. Family is the heartbeat of Adoption-Share and though our services are digital, we are constantly challenging ourselves with how we can support our families more and more. This is a quick recap of what we have been doing over the 2020 year:

Family Meeting Calls:

We hosted and moderated panels with family-focused themes such as:

- IEP Education Services
- Navigating the Holidays
- Impacts of the Coronavirus Pandemic on Foster Care
- What to Expect When You Are Expecting: How to prepare your family for the arrival of a child to your home
- Navigating and maintaining ties with the biological family

We re-launched the Family Meeting Calls as Facebook Live broadcasts, going to where our families are.



Over 100 post placement care packages were shipped out to our families.

While finalizations were moved to Zoom due to the pandemic, families found the

blessing: now they could invite out-of-state family to participate. Adoption-Share staff were able to participate as well.

We celebrated one of our very first adoptive family's second adoption on Family-Match and are eagerly waiting the 2nd adoptions of four additional families who had adopted through Family-Match in 2019!

We experienced a higher volume of families needing post-placement services and support for trauma impacted children. Our team worked diligently to network and connect them as best as possible, the need for those services is a growing and ongoing concern.



Libby Sobkowiak,
Family-Match Family Coordinator

Statement of Support <<

With the impact COVID-19 has had on our child welfare systems there has never been a more important time than to work together to support children and families and ensure those children who enter the foster care system find permanency as expeditiously as possible.

Inspiration landed in my office when I first learned how Family-Match can connect a state's adoption resources and change the way we find forever families for those children. This drove me to champion the Family-Match pilot during my time as the Director of Family Services with the Virginia Department of Social Services.

I stand by that decision today and believe the key to ensuring children and families thrive are by the public child welfare agency working with other public and private entities. Ultimately, the goal is for a child in foster care to be with a forever family. Family-Match doesn't see county boundaries, just as our families do not, and it reinforces collective action and provides a solution that strengthens the effort of our agencies.

Family-Match delivers on uniting Virginia - its workers, families, and children - so everyone can pursue the goal of permanency for Virginia's foster youth who are not able to reunify or find permanency with their extended family.

We must work as one collective state to help our kids get adopted - to help our kids recover the joy that is found in family.

Family remains our greatest resource in adoption. The families who are hoping to adopt our waiting kids don't see themselves limited by county jurisdictions. They see themselves as Virginians who believe they can do their part by providing a forever family for children in foster care by adopting. Family-Match is a resource county office can use to drive collective action and change.

Carl Ayers, Former Director of Family Services
Virginia Department of Social Services



We exist to bring reform, efficiency, and innovation to the adoption process.

Our Family-Match Program for adoption matching is a data driven application that leverages predictive analytics to more efficiently and appropriately match waiting children with waiting families. Our compatibility assessment for parents and children are based in peer reviewed research and as matches are made, our team measures the quality of the matches through a series of post placement assessments. The outcomes obtained informed future iterations our matching model.

At Adoption-Share we recognize that technology is a tool, the outcomes from which depend upon a state's openness to change, willingness to work in partnership with stakeholders within its borders, and ability to harness the power of its collective efforts on behalf of waiting children. No two states are the same. Here's how Family-Match is engaging Virginia and Florida.

FAMILY-MATCH | VIRGINIA

Bringing Reform

Current Focus: Laying the groundwork for harnessing collective action across 120 county administered child welfare offices for the benefit of Virginia's kids in need of safe and loving homes.

Our work in Virginia has been focused on laying the groundwork to support Virginia's growth towards a One Virginia mentality- where children in every county with a goal of adoption become the recipient of an entire state working on his or her behalf to establish permanency. Divided into 120 county administered child welfare offices across the state, the opportunity to weave together the family resources that are available right now for deployment for waiting children is limitless.

The year kicked off with tremendous enthusiasm and energy for Family-Match - energy that stretched statewide, particularly in the Piedmont region and via new staff leadership and restructured operations at the Virginia Department of Social Services (VDSS). When faced with COVID-19, the team delivered new tools and services to support the rising demands facing frontline workers at DSS and private agencies.

We achieved contract renewal from the Virginia General Assembly for the 2020-2022 fiscal years, then with COVID had our funding frozen in July of 2020, only to have it reinstated again at the close of 2020. Facing this funding challenge, Family-Match Virginia shifted its operational approach and proposed new revenue models to its partner agencies, delivering more than 50 presentations to agencies and leaders.

127 case workers accessed Family-Match this year, taking action before things were shifted by the state of Virginia in June and even more helped connect the Family-Match team to local foundations, marketing representatives, and more.



Whitney Zatzkin,
Family-Match Virginia Director

Virginia Highlights



Celebrating Family:

Family-Match Virginia celebrated six matches at the start of 2020, all teenagers - with an average age of 15. We are thrilled to share that all matches have progressed to placement and are continuing to craft their foundations as new families!



Revenue Restructuring:

Family-Match Virginia successfully launched a new tier of services and demonstrated early-stage customer acquisition success focused on annual agency-based membership fees.



Crowdfunding Support:

We hosted a crowdfunding campaign in support of the USA Today A Community Thrives program, raising over \$13,000. The Family-Match campaign featured the voice of Virginia's former foster youth and was supported by partners and friends and family, as well as many of Virginia's frontline case workers.



Child-Specific Demographics:

Family-Match Virginia responded swiftly to rising demands from COVID-19 to match youth over the age of 18, expanding the approved qualifying age ranges on the system to 26.



COVID-Related Response Delivery:

Engaging significantly in the matching process, it was clear many youth were seeking family after reflecting on the impacts of a pandemic. Noticing the immediate needs for these young adults, Family-Match Virginia helped advocate for youth turning 21 during COVID, ultimately achieving statewide guidance to protect these young adults from losing their homes and support services during a declared State of Emergency as well as a path for requesting additional dollars to handle urgent needs due to lost employment and closed dormitories.

Bringing Efficiency

Despite the many challenges of 2020, Family-Match continues to make great progress in Florida. We are so grateful to our partner agencies, workers, families and community stakeholders for their commitment to implementing Family-Match, their flexibility and creativity in moving cases to adoption, and their unwavering dedication to the children we serve. We have had over 2100 cases entered into the system since July 2018. We have over 400 active workers using the system. In 2020, 867 new families created accounts in Family-Match – a 110% increase over 2019 registrations. We met or exceeded the record numbers of matches and placements made in 2019 and are closing in on 200 finalized adoptions since the program started in Florida.

These achievements were made possible through the support of our strategic partner in Florida, Selfless Love Foundation, a non profit, that continues to make it possible for families and agencies to use Family-Match for adoption matching at no cost. Our partnership has helped agencies throughout Florida fully integrate Family-Match, improve functionality for workers and administrators, and improve the efficiency and efficacy of the adoption process.

Like everyone in the world, I am happy to move on from 2020. But based on the progress made in spite of the pandemic, 2021 will be a stellar year!



Amy Simpson
Director of Program Delivery

AUGUST 2018



JANUARY 2021



474+
matches



311+
placements



198+
adoptions

Adoption-Share's intuitive Family-Match Program matches children with compatible families

Through Adoption-Share's proprietary matching system, Family-Match generates connection the moment new candidates are identified and allows caseworkers the opportunity to connect with families directly.

**Matches, Placements, and Adoptions reflect data since our pilot launched in July of 2018*



Adoption-Share's Family-Match Program for adoption matching in the state of Florida is made possible through the support of Selfless Love Foundation.

Celebrating Almost 200 Adoptions!

We came so close! COVID and the holidays prevented two of our families from finalizing their adoptions in December as anticipated, leaving us just 2 adoptions shy of reaching 200- achieved over the last 2.5 years in Florida!

The enormity of this number can't be ignored- nearly 200 precious children, 100% of whom are considered special needs, and in many cases considered very difficult to find placements for- all now know the love, safety, and permanency of their forever families! Nearly 40% of these children are over the age of 10. 65% were adopted with their siblings.

This year one of our very own Florida families was selected to be featured in All In, a national campaign spearheaded by Assistant Secretary Lynn Johnson of Administration on Children Youth and Families.

It's official!

Team Schron is a forever family

For Jennifer and Michael Schron, becoming parents was always part of the plan. An active couple, who have been inseparable for 12 years and married for 10, they dreamed of the day they would grow their family.

The couple became aware of the plight of children waiting to be adopted from the foster care system reverberating at every turn, growing louder as the yearning in their hearts to become parents increased. In July 2017, Jennifer and Michael embarked on what would become an incredibly long and difficult journey—one filled with great hope and great heartbreak but would ultimately lead them to the three children they were destined to parent.

As the weeks turned into months and years, Jennifer and Michael joined chat groups, made friends, and attended classes hoping to make connections with other families and adoption professionals. At long last, a connection materialized through word of mouth and the couple matched with a sibling set hours away from their home in central Florida.

Sadly, the connection did not last. Heartbroken, Jennifer and Michael wondered if they would get another chance at achieving their dreams.

Within just 2 months of being on Adoption-Share's Family-Match application, Jennifer and Michael were matched again with a sibling set of three. This time, things could not have gone smoother. Jennifer remarked, "Through our experience, my husband observed that we encountered two ends of the spectrum with regards to support and efficiency." Although their journey was difficult, Jennifer noted that they are not alone in their experience of a system that moves too slowly and struggles to leverage existing pools of licensed and waiting families for waiting children.

"For our adoption hearing, we made signs. The kids' signs read '2,800 days of waiting in Florida,' and our sign read '800 days of waiting.' We are so grateful for Family-Match and that our match happened in just 60 days our second time around. Without Family-Match, we would have never found our children."

Now with everyone finally under one roof together, the Schron Family are relishing their first summer as a family of five. Jennifer and Michael's dreams have finally come true.



FAMILY-MATCH

Meet our Partners

Strategic Partner in Florida



Selfless Love Foundation, a Florida based 501 © 3 non profit organization, dedicated to transforming the lives of current and former foster youth through awareness, strategic partnerships, and advocacy. Selfless Love Foundation partnered with Adoption-Share to fulfill its goal to see children achieve permanency through adoption in the state of Florida. Thanks to Selfless Love Foundation's financial support and advocacy for our program, Adoption-Share's Family-Match Program was launched in Florida at no cost to families or child welfare agencies in July of 2018 and our collective work has transformed the lives of hundreds of children through the gift of family.

SLF and AS Teams Celebrate our 100th Adoption! Photo Cred: ThisisMo Media



Partners

Alithya: Alithya Group Inc. is a North American company specializing in digital strategy and technologies. Alithya is the second largest company in its industry in Canada, with a turnover of \$260,000,000 USD. The company employs over 2,000 people in Canada, the United States and Europe. In 2019, Adoption-Share has partnered with Alithya for a three year term to build and assist with maintaining at no cost, a front end application to Family-Match designed to more efficiently and appropriately optimize families who are just getting started on their adoption or foster journey. *See page 15* for more information on Faster Families and our successful soft launch in the summer of 2020. We are so grateful for their support!



Capital One: Capital One is on a mission to bring humanity, ingenuity and simplicity to banking. In support of this mission, the Capital One Impact Initiative advances socioeconomic mobility by advocating for an inclusive society, building thriving communities and creating financial tools that enrich lives. Associates have been supporting Adoption-Share's Family-Match program with pro bono expertise in User Design Interface (UIX) and Data Architecture/Scale, among other areas. We are so grateful for the talent and expertise of the team Capital One has put in place to help us improve and maintain our mission.



Trauma Free World: Trauma Free World is a community dedicated to helping people around the world heal from childhood trauma. Headquartered in Cincinnati, Ohio, Trauma Free World offers training all around the world, as well as online for anyone with an internet connection or mobile phone. Trauma Free World partners with leading trauma researchers to adapt cutting edge trauma research into training that is accessible to all, regardless of literacy level, and applicable across cultures. Thanks to their support- Adoption-Share is able to provide access to Trauma Free World's 75 minute Overview of Trauma Informed Care to every prospective foster and adoptive parent who makes their way through our new recruitment portal at no cost. To date over 168 prospective foster and adoptive families have been trained!



Faster Families A New Front End Tool to Our Family-Match Program

Adoption-Share's Family-Match Program was launched to more efficiently and appropriately match hard to place children with licensed, approved and waiting families.

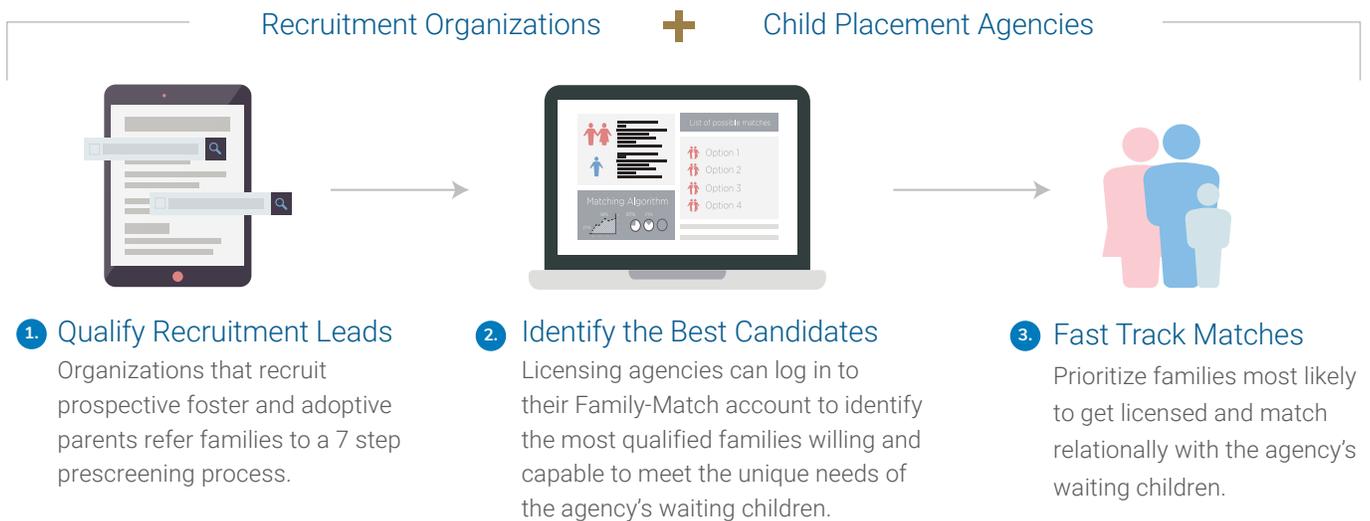
Now, Family-Match has been expanded to help child placement agencies identify the most qualified candidates from the moment they inquire about becoming a foster or adoptive parent. Instead of processing all families on a first-come, first-serve basis, workers can prioritize licensing for families who have passed a readiness assessment, disclosed prior criminal history, stated their capacity and interest, completed a 60 minute overview on trauma informed parenting and completed their Family-Match Compatibility Assessments.

The Need

Agencies report less than 20% of families who reach out for information on fostering or adopting from foster care will become licensed.

The Solution

Family-Match 2.0 is bridging the divide between recruitment and agency on-boarding for improved, accelerated matching.



Heartened by Our Progress

Faster Families welcomed 500 new foster and adoptive prospective parent candidates in just 8 months of a quiet pilot launch and without any marketing.

- ✓ Reduced a generic pool of family inquiries down by over 60% to help workers more quickly identify the most capable families and mobilize them faster.
- ✓ Enabled 30% of our families to be efficiently acquiesced into a child welfare agency's licensing process.
- ✓ Improved the percentage of recruited families who made it through the licensing process by 75%.



Who are the families that come through Faster Families?



- 97%** want to adopt.
- 67%** are hoping to adopt 2 or more children.
- 66%** are open to all races.
- 50%** are open to children with cognitive needs.
- 51%** are open to children with mental/behavioral needs.
- 46%** are open to children with medical needs.
- 90%** are families of a faith background.
- 34%** are open to older youth.
- 88%** are married.
- 52%** make 100K or more each year.

"Family Match has allowed us to streamline our processes and to continue working with community families during COVID and in working in a virtual environment. What was once a 1 to 3 hour process of conducting in-home family interviews has now become an efficient onboarding process thanks to Faster Families (extension of Adoption-Share's Family-Match Program). I am now able to prioritize which families to invite to our pre-service training classes based on information I can access on our prospective families which in turn ensures our agency is licensing families who are the most ready, willing, able, and compatible with the children we serve."



Jessica, Family Licensing Worker

Adoption-Share completed

a SOC 2 Type 1 Audit in 2020 for the second time!

SOC 2 compliance is a component of the American Institute of CPAs (AICPA)'s Service Organization Control reporting platform.

SOC 2 Audits evaluate a system established in a manner that assures security, availability, processing integrity, confidentiality, and privacy of customer data. (aicpa.org) The scope of the Type 1 SOC 2 Examination performed by A-Lign Assurance included the 2017 Trust Services Criteria (TSP section 100) regarding Common Criteria/Security surround Adoption-Share's SaaS Service System.



Sources of Financial Support

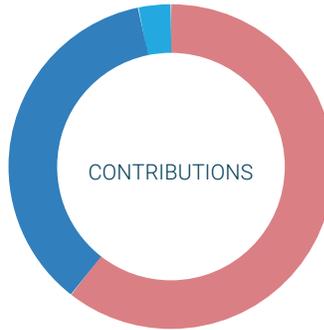
Fiscal Year 2020 (Jan. 1, 2020 – Dec. 31, 2020)

Adoption-Share's operating funds come from three sources: individual contributions, contributions from grant-making organizations, and service revenue.

Total Adoption-Share contributions in 2020 was \$612,892.

Adoption-Share's total financial contributions received in 2020 was \$604,919.

Adoption-Share's total in kind contributions are estimated to exceed \$300,000 dollars in 2020. Financial contributions and in kind contributions brought the total of combined support to over \$910,000.



- 63% Grants
- 33% Individual Contributions
- 4% Services



- 91% Program Services Expenses
- 5% Management and General Expenses
- 4% Fundraising Expenses

**Unofficial unaudited statement for FY 2020. For audited statement visit adoption-share.com in June of 2021.*

Did you know?

According to the National Adoption Council, each adoption represents a savings of \$15,480 for each year a child remains in his or her adoption placement until they reach 18 years of age.

For the 198 children on Family-Match that have been adopted over the past 2.5 years with the average age at adoption being 10- a conservative estimate would be a cumulative savings over 7 years of \$21.4 million dollars.

Our Supporters

We acknowledge with gratitude the financial investments of our strategic partner in Florida, partnering organizations, friends, family, and individuals who have given so generously to support our efforts in 2020!

STRATEGIC PARTNER

Selfless Love Foundation

GRANTS

Children's Home Society of North Carolina
Dandridge Family Charitable Trust
Mighty Cause Foundation
Selfless Love Foundation
St. Simons Community Church
United Methodist Women Wesley UMC
Wesley UMC

OUR IN KIND SPONSORS

We acknowledge with gratitude the vast number of hours and professional services donated or provided at a significant discount to further our mission.

Alithya
Capital One
Microsoft
Parker Lavin, Esq. Roberts and Tate
X1 Consulting
Wiley Rein

OUR FINANCIAL PARTNERS

Lead Gifts: Mark and Laura Pflug
Nichole Anderson
Dr. Tim and Marnee Byrd
Lucy and Charles Antrim
Darrell and Patricia Bowman
Kenneth and Trish Byers
Renee Elofson
Dr. Gian Gonzaga and Heather Setrakian
Mike and Molly Grayson
Teri and Alan Grayson
Matthew Hendley
John and Kaley Lanzetta
Victor and Whitney Long
Norma Lucas
Beckie Manley and Tim Rude
Bryan and Josh Mills
Shannon Jones
Eric and Kristina Mongillo
Gordon and Malinda Mortin
Stephen Mucchetti
Rachel Pashtukov

Einar and Analia Peters
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