ADOPTION-SHARE, INC.

FINANCIAL STATEMENTS

For the Year Ended December 31, 2024

(With Independent Auditor's Report Thereon)

ADOPTION-SHARE, INC.

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Hudson & NeSmith, CPAs and Advisors

Member

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Adoption-Share, Inc.

Opinion

We have audited the accompanying financial statements of Adoption-Share, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Adoption-Share, Inc. as of December 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Adoption-Share, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Adoption-Share, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is

Certified Public Accountants and Advisors

higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Adoption-Share, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Adoption-Share, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Hudson & NeSmith, CPAs and Advisors

Audson & Modmith, CPAs and Advisors

Sylvester, Georgia April 28, 2025

ADOPTION-SHARE, INC. Statement of Financial Position December 31, 2024

ASSETS	
Current Assets	A 700 F64
Cash and Cash Equivalents	\$ 736,564
Government Contracts Receivable	337,122
Prepaid Expenses	21,417
Total Current Assets	1,095,103
Property and Equipment	
Computer Equipment	16,071
	16,071
Less: Accumulated Depreciation	(9,174)
Property and Equipment, Net	6,897
Total Assets	\$ 1,102,000

ADOPTION-SHARE, INC. Statement of Financial Position December 31, 2024

LIABILITIES AND NET ASSET	r'S
Current Liabilities	
Accounts Payable	\$ 66,121
Accrued Wages Payable	61,926
Accrued Payroll Taxes	24,273
Total Liabilities	152,320
Net Assets	
Net Assets Without Donor Restrictions Undesignated	688,114
Net Assets With Donor Restrictions:	
Restricted by purpose or time	261,566
Total Net Assets	949,680
Total Liabilities and Net Assets	\$ 1,102,000

ADOPTION-SHARE, INC. Statement of Activities For the Year December 31, 2024

	Without Donor Restrictions		With Donor Restrictions			Total
SUPPORT AND REVENUE	<u> </u>	Restrictions	KE	SUICTIONS	<u> </u>	iotai
Contributions	\$	158,329	\$	_	\$	158,329
Donated Services	7	275,143	Ψ	_	Ψ	275,143
Government Contracts		987,434		_		987,434
Program Income		4,800		-		4,800
Foundation Grants		-		394,000		394,000
Interest		10,979		, -		10,979
Net Assets Released from		-,-				-,-
Restrictions:						
Satisfied Program Restriction		289,587		(289,587)		_
S		,		, , ,		
Total Support and Revenue	\$	1,726,272	\$	104,413	\$	1,830,685
EXPENSES						
Program Services	\$	1,436,966	\$	-	\$	1,436,966
Management & General		219,665		-		219,665
Fundraising		58,089		-		58,089
Total Expenses	\$	1,714,720	\$		\$	1,714,720
		_				_
Change in Net Assets	\$	11,552	\$	104,413	\$	115,965
NET ASSETS, beginning of year	\$	676,562	\$	157,153	\$	833,715
NET ASSETS, end of year	\$	688,114	\$	261,566	\$	949,680
	_				_	

The accompanying notes to the financial statements are an integral part of this statement.

ADOPTION-SHARE, INC. Statement of Cash Flows For the Year December 31, 2024

Change in Net Assets	\$ 115,965
Adjustments to reconcile increases in net assets to net cash	
provided by operating activities:	
Depreciation	2,354
Changes in operating assets and liabilities:	
Decrease (increase) in Contributions Receivable	65,516
Decrease (increase) in Government Contract Receivable	(109,995)
Decrease (increase) in Other Receivable	360
Decrease (increase) in Prepaid Expenses	(17,826)
Increase (decrease) in Accounts Payable	(12,338)
Increase (decrease) in Accrued Wages Payable	28,619
Increase (decrease) in Accrued Payroll Taxes	 12,203
Net Cash Provided (Used) by Operating Activities	 84,858
Net Cash Provided (Used) by Investing Activities	
Purchase of Equipment	 (3,029)
Net Cash Provided (Used) by Investing Activities	 (3,029)
Cash Flows Provided (Used) by Financing Activities	 -
Net Increase (Decrease) in Cash and Cash Equivalents	 81,829
CASH AND CASH EQUIVALENTS, beginning of the year	654,735
CASH AND CASH EQUIVALENTS, end of the year	\$ 736,564

ADOPTION-SHARE, INC. Statement of Functional Expenses For the Year December 31, 2024

	Program Services		Management & General		Fundraising		Total	
Advertising/Promotional	\$	85,382	\$	142	\$	1,320	\$	86,844
Bank Charges		1,220		44		11		1,275
Cloud Based Services		17,058		-		-		17,058
Depreciation		-		2,354		-		2,354
Donated Services		203,244		71,899		-		275,143
Dues & Subscriptions		21,061		8,515		495		30,071
Insurance		10,715		9,489		-		20,204
Legal & Professional Fees		53,123		26,675		5,474		85,272
Meals & Entertainment		1,714		167		204		2,085
Office Expenses		48		1,193		-		1,242
Other Expense		996		4,821		140		5,957
Payroll Expenses		509,758		82,890		45,641		638,289
Post Placement Support Packages		830		-		-		830
Advocacy and Education		8,891		-		-		8,893
Research and Development		26,471		-		-		26,47
Shipping & Delivery		1,706		96		205		2,007
Stationary & Printing		2,351		121		1,107		3,579
Subcontractors		396,839		3,380		-		400,219
Taxes & Licenses		38,854		6,342		3,492		48,688
Travel		52,152		1,519		-		53,672
Travel Meals		4,553		18		-		4,572
otals	\$ 1	,436,966	\$	219,665	\$	58,089	\$:	1,714,720

The accompanying notes to the financial statements are an integral part of this statement.

See independent auditor's report.

NOTE 1 - ORGANIZATION AND PURPOSE

Nature of Organization

Adoption-Share, Inc. (hereinafter the "Organization") was established on August 27, 2013 for the purpose of bringing greater transparency and efficiency to the adoption process. Adoption-Share, Inc. was founded by a social worker in order to help a system in dire need of reform. The Organization believes that when the right tools are employed, comprehensive and systemic reform is achievable in the child welfare arena.

Today, Adoption-Share's mission statement has evolved to reflect its learnings over its first decade of service and desire to affect the child welfare system more broadly. Adoption-Share exists to equip all people working on behalf of children and families with technology, analysis, and insights that prioritize and meet each child's individual needs through foster care and adoption outcomes that are in the child's best interest.

Family-Match, a data-driven decision-making technology, is the Organization's primary tool to achieve its mission. This innovative application equips child welfare professionals with a tool to help identify and evaluate prospective foster and adoptive families for children in the foster care system from the moment of initial inquiry. In 2024, Adoption-Share expanded the reach of Family-Match, ending the year with three statewide programs, users from agencies in seven additional states, and families registered from 33 states across the U.S.

Since its beginning, Family-Match has helped over 1,200 children with special needs get matched with adoptive families and has celebrated over 610 finalized adoptions. Additionally, through its recruitment tool, Family-Match helped mobilize over 3,700 prospective foster and adoptive parents for waiting children in 2024 for a total of almost 11,300 families over the lifetime of the program.

In late 2024, Adoption-Share sunset MyAdoption-Share.com, a platform announcing new adoption situations to waiting parents via their Adoption-Share membership log in, to focus its efforts on the Family-Match program going forward.

The Organization is a Georgia nonprofit public benefit. The charitable exempt purpose of the Organization is to serve the general public by helping children both born and unborn find permanent families and to raise public awareness about adoption.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared using the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America.

Fiscal Year

The Organization maintains its financial records on a calendar year ending each December 31.

Cash and Cash Equivalents

For the Statement of Cash Flows purposes, the Organization considers all cash and highly liquid financial instruments with original maturities of three months or less, which are not held as restricted by donors for long-term purposes, to be cash and cash equivalents.

Fair Value

The carrying amounts of financial instruments including cash and cash equivalents, government contract receivables, accounts payable, and other accrued expenses approximate their fair value due to the relatively short-

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term maturity of these instruments.

Public Support, Grants, and Revenue

Donor contributions are generally available for unrestricted use in the related donation year unless specifically restricted by the donor. Unconditional promises to give are recorded as received. Unconditional promises to give due in the next year are reflected as current promises to give and are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reflected as long-term promises to give and are recorded at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are received to discount the amounts. The majority of the promises to give are received from a broad base of contributors. No allowance for uncollectable promises is provided on management's evaluation of being immaterial to the Organization.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Grants and other contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Endowment contributions and investments are permanently restricted by the donor. Investment earnings available for distribution are recorded in net assets without donor restrictions. Investment earnings with donor restrictions are recorded in net assets with donor restrictions based on the nature of the restrictions.

Property and Equipment

Purchased property and equipment are capitalized at cost. Donated property and equipment are recorded at the asset's estimated fair value at the date of donation. Donations are reported as donations without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as donations with donor restrictions. Donated property with restrictions that are met either by actions of the Organization and/or passage of time is reported as donations with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor.

Property and equipment are capitalized on a case-by-case basis with no minimum purchase price threshold for capitalizing these types of assets. Major expenditures which substantially increase the useful life of an asset are capitalized. Maintenance, repairs, and minor renewals are expensed as incurred. Cost of property sold or otherwise disposed of and related accumulated depreciation is removed from the accounts, and any resulting gain or loss is currently recognized in the change in net assets without donor restrictions.

Property and equipment are depreciated using the straight-line method at rates based on the estimated useful lives of the capital assets. Total depreciation expense for the year was \$2,354.

Valuation of Long-Lived Assets

In accordance with the provisions of the accounting pronouncement on accounting for the impairment or disposal of long-lived assets, the Organization reviews long-lived assets, including property and equipment, for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be fully recoverable. Management has determined that no assessment was required for the periods presented in these financial statements.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed

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restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Net Assets Without Donor Restrictions</u> – Net assets for use in general obligations and not subject to donor (or certain grantor) restrictions. The only limits on the use of these net assets are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application of tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into during the course of its operations.

<u>Net Assets With Donor Restrictions</u> – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue and Revenue Recognition

Contributions, including promises to give, are considered conditional or unconditional, depending on the nature and existence of any donor or grantor conditions. A contribution or promise to give contains a donor or grantor condition when both of the following are present:

- An explicit identification of a barrier, that is more than trivial, that must be overcome before the revenue can be earned and recognized
- An implicit right of return of assets transferred or a right of release of a donor or grantor's obligation to transfer assets promised, if the condition is not met

Conditional contributions are recognized when the barrier(s) to entitlement are overcome. Unconditional contributions are recognized as revenue when received.

Unconditional contributions or conditional contributions in which the conditions have been substantially met or explicitly waived by the donor are recorded as support with or without donor restrictions, depending on the existence and nature of any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

The Organization receives governmental grants and contracts from various state financial assistance programs. Grant revenue on cost reimbursement grants is recognized after the program expenditures have been incurred and is conditioned based on certain performance and compliance requirements. As such, the Organization recognizes revenue and records a receivable for the reimbursement amount from the granting agency. Such grant programs are subject to independent review by grantor agencies. Such a review could result in disallowance of expenditures under the terms of the grant or reductions in future grant funds. Based on prior experience, the Organization's management believes costs ultimately disallowed, if any, would not materially affect the financial statements.

Certain governmental grants and contracts are included in deferred revenue due to stipulations within the agreements that contain right of return of funds and barriers (as defined by ASU 2018-08) that make these contributions conditional. These funds are recognized as eligible costs are incurred. As of December 31, 2024, the Organization did not have any deferred revenues associated with its governmental contracts.

Grants are either recorded as contributions or exchange transactions based on criteria contained in the grant award.

A. Grant Awards That Are Contributions

Grants awards that are contributions are evaluated for conditions and recognized as revenue when conditions in the award are satisfied. Unconditional awards are recognized as revenue when the award is received. Amounts received in which conditions have not been met are reported as a grantor advance liability.

B. Grant Awards That Are Exchange Transactions

Exchange transactions are those in which the resource provider or grantor receives a commensurate value in exchange for goods or services transferred. Revenue is recognized when control of the promised goods or services is transferred to the customer (grantor) in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Amounts received in excess of recognized revenue are reflected as a contract liability.

The Organization recognizes revenue from sales of membership dues to its MyAdoption-Share.com platform, which are nonrefundable, ratably over the membership period because the benefits to platform members are consistent throughout the year. Payments are required at the start of the membership period; amounts received in advance are deferred to the applicable period. These membership fees are recorded as program income.

<u>Advertising</u>

Advertising costs are expensed as incurred. For the year ending December 31, 2024, the amount charged to expense was \$86,844. Approximately 40% of the total advertising expense was spent on targeted program outreach efforts within the states in which Family-Match is implemented with the goal of encouraging user adoption of the Family-Match application. The remainder of the advertising expense was used primarily to attract prospective foster and adoptive families through targeted outreach, to build awareness of the Family-Match Program among child welfare agencies nationally, to publicize program outcomes and updates, and to revamp Adoption-Share's websites to reflect the revised mission and vision.

Advocacy and Education

Advocacy and education costs are expensed as incurred. For the year ending December 31, 2024, the amount charged to expense was \$8,891. These expenditures were spent on advocating for adoption as an option for children with terminated parental rights and no identified placement as well as educating the public and lawmakers about this specific population of children and youth.

Functional Allocation of Expenses

The costs of providing the Organization's programs and supporting services are summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Expenses are charged directly to program services, management and general, or fund-raising categories based on specific identification.

Income Tax Status

Adoption-Share, Inc. is organized as a Georgia nonprofit corporation and has been recognized by the IRS as exempt from federal income taxes under IRC Section 501(a) as an organization described in IRC Section 501(c)(3), qualifies for the charitable contribution deduction under IRC Sections 170(b)(1)(A)(vi) and (viii), and has been determined not to be a private foundation under IRC Sections 509(a)(1) and (3), respectively. The Organization is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Organization is subject to income tax on net income that is derived from business activities that are unrelated to its exempt purpose. Management has determined that the Organization is not subject to unrelated business income tax and

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has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

The Organization's income tax filings are subject to audit by various taxing authorities. The Organization has analyzed its tax positions taken for filings with the Internal Revenue Service. It believes that its income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Organization's financial condition, results of operations, or cash flows.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates, and those differences could be material.

New Accounting Pronouncements

In June 2016, the FASB issued ASU 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. This update replaced the incurred impairment loss methodology with a methodology that reflects the expected credit losses using a wide range of reasonable and supportable information to inform credit loss estimates. The amendment affects trade receivables. The Organization adopted the new standard effective January 1, 2023, using the modified retrospective approach. The adoption of this ASU did not have a material impact on the financial statements.

Subsequent Events

Management has performed an analysis of the activities and transactions subsequent to December 31, 2024 to determine the need for any adjustments to and/or disclosures within the audited financial statements for the year ended December 31, 2024. Management performed their analysis through April 28, 2025 the date the financial statements were available to be issued.

NOTE 3 – CASH AND CASH EQUIVALENTS

Cash and cash equivalents as of December 31, 2024, were comprised of cash in checking and money transfer service accounts. In summary, as of December 31, 2024, the Organization's cash and cash equivalents consist of the following:

Deposits with financial institutions	\$ 733,927
Money transfer service entities	2,637
Total cash and cash equivalents	\$ 736,564

NOTE 4 – CONCENTRATIONS

The Organization's cash is held in accounts at certain commercial financial institutions, the aggregate balance of these, at times, may exceed the Federal Deposit Insurance Corporation (FDIC) limit per depositor, per institution. The Organization has not experienced any losses on its cash deposits to date as it relates to FDIC insurance limits. Management periodically assesses the financial condition of the institutions and believes that the risk of any loss is minimal. Any loss incurred or a lack of access to such funds could have a significant adverse impact on the Organization's financial condition, results of operations, and cash flows.

The Organization has a long-standing history of collecting its pledges and contributions receivable, which are from various individuals, corporations, and foundations. An allowance for uncollectible accounts is normally recorded in the financial statements for any amounts considered uncollectible. This limits the Organization's exposure to credit risk. Because the Organization did not have contributions receivable as of December 31, 2024, it did not record an allowance.

Government contracts receivable represent amounts awarded by various government agencies. Government contracts receivable are due within one year and are recorded at their net realizable value. Management estimates an allowance for uncollectible government contracts receivable based on current economic conditions, historical trends, and current and past experience with the individual agencies. Management determined that no allowance was necessary as of December 31, 2024.

The Organization has received revenue from three state contracts that amounted to 54% of total revenue for the year ended December 31, 2024. As of December 31, 2024, the Organization had receivable balances from the same three state agencies that amounted to 100% of total government contract receivables as of December 31, 2024.

NOTE 5 -DONATED SERVICES, MATERIALS, AND FACILITIES

Contributions of donated non-cash assets are recorded at fair value in the period received. Contributions of donated services that create or enhance non-financial assets, or services that require specialized skills, are provided by individuals possessing those skills, and would typically be purchased if not provided through donation, are recorded at fair value in the period received.

The Organization received donations of services from primary software vendors estimated at \$145,244 for its software application development. Additionally, it received donations of services estimated at \$66,000 from donors for leadership training and advisement and special project support throughout the year. Finally, the Organization received donations of attorney services from its legal advisors. The estimated amount of donated legal fees was \$63,899. The total amount of these donated services has been reported in the Statement of Activities as donated services for \$275,143.

The Organization received donated services from unpaid volunteers and board members who made significant contributions of their time in conjunction with programs and events. No amounts have been recognized for these services in the accompanying statement of activities because they do not meet recognition criteria prescribed by generally accepted accounting principles.

NOTE 6 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date comprise the following:

Deposits with financial institutions	\$ 733,927
Money transfer service entities	2,637
Government contracts receivable	337,122
	\$ 1,073,686
Less those unavailable for general expenditures within one year, due to:	
Donor-restricted to expand the Family-Match	
Program	261,566
Financial assets available to meet cash needs for general expenditures within one year	\$ 812,120

NOTE 7 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes or periods:

Expansion of Family-Match Program	\$ 261,566
Total	\$ 261,566

NOTE 8 – CONFLICT OF INTEREST POLICY

Included among the Organization's board of directors and officers are volunteers from the community who provide valuable assistance to the Organization in the development of policies and programs and in the evaluation of business transactions. The Organization has adopted a conflict of interest policy whereby board members are disqualified from participation in the final decisions regarding any action affecting their related company or organization.